

# Multifaceted treasury partner with improved analytics capability

## Improve treasury function while reducing the cost



### Client

A major multiline insurer serving institutions and consumers.

### Business Case

The client wanted to reduce the costs of its finance function.

### Scope

- > Receipts management
- > Cash management
- > Daily payment processing
- > Fund transfer
- > Query and stop check resolution
- > Internal reporting

### Background

The insurer partnered with EXL for our ability to combine analytics with deep insurance, finance and accounting expertise.

The project started with capital management and cash positioning; complex processes that require intensive training.

As confidence in the partnership increased, additional services such as daily payments fund transfer, query and stop check resolution, internal reporting and cash forecasting analysis were transitioned which helped to minimize the operational costs further.

As the relationship progressed, EXL provided analysis reports such as management funding needs, irregular requirements in the cash forecasting, and weekly analysis of money manager positions to the client.

Interest on overdraft reduced from \$180K annually to

**NIL**

Reduced idle un-invested funds

**70%**

Lower Payment processing cost

**25%**

**Compliance**

Through continuous monitoring of internal controls

# Creating a more effective treasury process

## The solution

- Created cash payment instructions for bank statement (receipts).
- Selected appropriate pay type and issued payout order.
- Managed bank reconciliation and recorded unmatched receipts.
- Forecasted cash position and transferred funds to and from treasury.
- Investigated and resolved queries within 24 hours.
- Monitored checks deposited and recorded.
- Updated accounting entries in FME system.
- Requisitioned funds for shortfall, transferred to short-term investments for surplus.
- Delivered reports for service-level compliance.
- Automated bank receipts and posted to ledgers.

## The results

- Reduced interest on overdraft to NIL from US\$180K annually.
- Leveraged analytics to reduced idle un-invested funds to approximately \$1 million from \$5 million through cash forecasting and fund transferring.
- Improved process efficiency to reduce payment processing costs 25%.
- Reduced collection float through better recording and depositing receipts.
- Continuously monitored internal controls as independent risk management professionals to comply with Sarbanes-Oxley requirements.

## About EXL

EXL (NASDAQ: EXLS) is a leading business process solutions company that looks deeper to drive business impact through integrated services and industry knowledge. EXL provides operations management, analytics and technology platforms to organizations in insurance, healthcare, banking and financial services, utilities, travel, and transportation and logistics, among others. We work as a strategic partner to help our clients streamline business operations, improve corporate finance, manage compliance, create new channels for growth and better adapt to change. Headquartered in New York and in business since 1999, EXL has 23,000 professionals in locations throughout the U.S., Europe and Asia.

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